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energy saving device

EERMR.

presentation: 20 May 2021



robotics

for sustainable shipping







concept introduction & company presentation

App. I ESD Cost Benefit Analysis App. I.I ESD Effect on Charter FOC Table

business proposition

product specification

current regulation

Q&A

agenda

IMO (MEPC.203(62)) July 2011."Guidance for the development of a ship energy efficiency management plan (SEEMP)" EEDI and SEEMP become mandatory from 01 January 2013.





supping mouso

the monster

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the current industry

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Fleet Cleaner

the current industry

⁵ IMO (2019), Hull scrapings and marine coatings as a source of microplastics, Int. Maritime organisation, London

- poses safety concerns to the human operator
- uses abrasive brushes which add micro plastic⁵ into the water column
- result in damage to the antifouling surface
- ports prohibition on hull cleaning aim partly to eliminate invasive species, biocides and paint particles



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the current industry

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ROV in-water cleaning stations are only offered in a few locations around the world

and

there is an increasing tendency for coastal and port states to place rules which prohibit the service



the answer

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our Energy Saving Device (ESD)

addressing the carbon intensity of the vessel – by providing optimum hull performance

Biofouling:41.7%

an integral part of each and every ship performing

autonomous and continuous monitoring and hull grooming

Biofouling:99.3%

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monitoring and effectively addressing biofouling in the micro stages of development..

does not require capture and disposal:

- no risk of invasive species

the answe

- no risk from biocide release from the coating

does act in synergy with the hull coatings:

- removes silt, organics and incipient micro fouling
- maintains the coating function

Power Increase Over Time





Power Increase Over Time







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\$1.3M Savings per vessel every

the impact

5-year cycle

- Fuel surplus
 3% to 15% PPI -> \$1.1M
- AF paint savings -> ~\$100K
- Hull treatment
 -> ~\$100K
- Diver hull cleaning fees
 4 HC x \$20K each -> ~\$80K

2,500 mt GHG

Average Savings per vessel per year

- Reducing the Carbon Intensity Index (CII) of the Shipping Industry.
- To be included in the EU ETS from Jan 1st 2022.
- May reduce up to 5,300 mt of CO₂ per vessel per year.

400K 888

Saved yearly

- Accounted to poor air quality due to international shipping
- Annual cost to society in excess of \$58Bn *

* European Federation of Transport and Environment

the competition

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Company	Product	Self-navigating	Self-navigating Operation when ship is underway		Preventive fouling removal
SCRUFY	Scrufy	✓	X	✓	V
	Hull Skater	X	X	✓	V
SHIPSHAVE	ITCH	X	V	X	V
HullWiper	HullWiper	X	X	∨	X
FLEET CLEANER ROBOTIC UNDERWATER SERVICES	FleetCleaner	X	X	۷	X

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SCRUFY

prototype testing carried out on Nov' 2019

proof of concept

proof of concept

- multiple pilot grooming operations carried out underwater
- removed
 established levels
 of biofouling
 successfully



SCRU

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the market validation



Product presentation was carried out on the 5th of March 2020, where Energy Managers representing a fleet of ~1,100 ships, attended.

SCRUEY CONFIDENTIAL seanergy TSAKOS Group ARCADIA SHIPMANAGEMENT CO. LTD TRAFIGURA MINERVA MARINE Inc. DIANA WILHELMSEN PTM Management Limited B THENAMARIS



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seanergy







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DNV·GL BUSINESS ASSURANCE



demo carried out

the main functionalities demonstrated:

- magnetic attachment to hull
- hull surface engagement by soft rubber bands for coating protection
- biofouling removal at the level of slime (<FR20)
- easy installation on vessel's weather deck and safety recovery
- operation in accordance with safety procedures for the vessel and crew





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StarBi

the industry traction

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we are honoured to be invited to participate in a working group for the industry, by the Association for Materials Protection and Performance (AMPP)

to produce a technical report (TR) on robots, to establish the grooming and classification requirements of in-water survey, to allow such devices to provide for extension of the ship's dry dock interval, to 10 years.

the industry traction

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1st Port In-Water Cleaning Conference

PortPIC'20

Hamburg, 14-15 September 2020

2nd In-Port Inspection & Cleaning Conference (PortPIC)

30.8.-1.9. 2021



ics: Aquatic Invasive Species / Diver operations in port / Next-generation antifouling technologies / Operator perspective on cleaning / Performance-based cleaning / Regulations & Guidelines / Robotic cleaning & inspection

Organiser: Volker Bertram (-) Geir Axel Oftedahl (Jotun)

Advisory Committee:

zemelik Portof Zenictoge Jahn Leweis ESLink Services Buddy Reame NAGE sonan Hulfvörer Richard Marzio Ideabihy Frank Ster-Laufebau Ellassen Chevron Shopny Juatin ModDenad Gov, Wossin Austala Beller John Alex Neordshared PeedCaster Buhvade Watemann Linnrom

Venue: The conference will be held at the Certosa di Pontignano near Siena

Format: Papers to the above topics are invited and will be selected by a selection committee. The proceedings will be made freely available to the general public.

 Deadlines:
 anytime
 Optional "early warming" of interest to submt paper / participate 02.04.2021
 First round of abstract selection (1/2 of available slots) 15.05.2021
 Second round of abstract selection (remaining slots) 21.07.2021
 Final papers due

 Fees:
 700 €
 - early registration (by 30.06.2021)
 Second round to bastract selection (remaining slots)

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 Second round to bastract selection (remaining slots)

onsors: Jotun, Idealship, HullWiper, Hasytec (further sponsors to be determined)

ormation: volker@vb-conferences.com

we are honoured to have been invited to present this innovative solution at the 2nd PortPIC Conference

Aug' 2021

In-Port Inspection &
 Cleaning Conference
 (PortPIC) driven by DNV GL

App. I ESD Cost Benefit Analysis



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presentation: 20 May 2021

App. I ESD Cost Benefit Analysis



Power Increase Over Time



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Months Since DD



Estimated Power Increase Over Time - State of the Art	Threshold ESDS System
WPPI ESD ³ :	3.3%
WPPI State of the Art:	6.4%
WPPI High:	7.3%
WPPI Medium:	8.1%
WPPI Basic:	8.7%
0% 0 5 10 15 20 25 30 Months 35 ce p40 43 Estimated Power Increase Over Time - Basic 25%	5 50 55 60 65 Threshold ESDS System
	5 50 55 60 65

	Scenario A	Scenario B	Scenario C	Scenario D	Scenario E	
AF System Type	Basic	Medium	High	State of the Art	ESD	Units
Add. Fuel Cost	1664.7	1550.3	1395.2	1216.4	624.5	K U\$
AF System Cost	73.4	87.3	105.8	129.2	73.4	K U\$
UW Cost	129.0	68.0	50.0	32.0	14.0	K U\$
ESD Cost	-	-	-	-	160.0	K U\$
Excess CO ₂ Emissions	17,281.4	16,094.4	14,484.2	12,627.8	6,482.9	MT of CO ₂
Grand Total	1867.0	1705.6	1551.0	1377.6	871.8	K U\$
Savings, U\$	0.0	161.4	316.0	489.5	995.2	K U\$
Savings, CO ₂	-	1,187.0	2,797.2	4,653.6	10,798.5	MT of CO ₂
OPEX	29.9	27.0	24.1	20.8	10.6	K U\$/month
Payback Period to Basic	-	4.8	5.6	6.1	8.3	months
Payback Period to Medium	-	4	6.4	6.8	9.1	months
Payback Period to High				7.1	9.8	months
Payback Period to State of the Art	-	-	-	-	10.9	months

TABLE ONE. TABULATED COST(S) INDICATIVE OF (A) THE SAVINGS BETWEEN SELECTION OF COATING TYPE, (B) RELATIVE EFFECT ON EMISSIONS AND (C) ASSOCIATED RETURN ON INVESTMENT - INCLUSIVE THE SETTLEMENT OF THE ESD, FOR SCENARIO E.

³ The PPI associated with the ESD, is attributed to the Propeller fouling.



Power Increase Over Time



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App. I ESD Cost Benefit Analysis

a new level of performance is realized Save emiss ship design	vings in ion & f
ship design	
	10/
v	VPPI State
	1
	WPP V
	Fue
	DD
Condition	Speed
Ballast	1
Laden	1

Power Increase Over Tim

	Actual/Forecasted	Scenario E	Q
System:	With Out ESD	ESD	Units
Add. Fuel Cost	1,536.3	624.5	K U\$
AF System Cost	87.3	73.4	K U\$
UW Cost	21.5	14.0	K U\$
ESD Cost	-	-	K U\$
Excess CO ₂ Emissions	15,949.3	6,482.9	MT of CO ₂
Grand Total	1,645.1	711.8	K U\$
Savings, U\$		1,155 2	K U\$
Savings, CO ₂	1,332.1	10,798.5	MT of CO ₂
OPEX	26.0	10.6	K U\$/month

 TABLE THREE. TABULATED COST(S) INDICATIVE OF THE SUBSTANTIAL SAVINGS, FOR EACH DOCKING CYCLE, IN COMPARISON

 WITH BASIC AF System selection.

WITH BASIC AF SYSTEM SELECTION.

TABLE THREE. TABULATED COST(S) INDICATIVE OF THE SUBSTANTIAL SAVINGS, FOR EACH DOCKING CYCLE, IN COMPARISON

21.0

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Туре:	VLCC	Suezmax	Aframax	Panamax	Handymax	Feedermax	Capesize	Kamsarmax	Total	Average
5Y Savings (KU\$):	2,355	1,222	945	1,006	913	1,944	1,271	795	91,906	1,107
No of Vsl:	2	15	18	12	20	6	4	6	83	10
									14	
Annual Savings (KU\$):	471	244	189	201	183	389	254	159	18,381	221
Monthly Savings (KU\$):	39	20	16	17	15	32	21	13	1,337	16
		· ·		•		-				

App. I.I ESD Effect on Charter FOC Table CONFIDENTIAL SCRUFY

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GRAPH TWO. GRAPHICAL REPRESENTATION OF THE APPLICATION OF THE "SAFETY MARGIN" ON THE C/P DFOC TABLE.

App. I.I ESD Effect on Charter FOC Table CONFIDENTIAL SCRUFY



STW	CP DFOC with Safety Margin		Δ%
10	25.7	26.7	-4%
11	34.2	33.8	1%
12	44.9	41.8	7%
12.5	49.2	46.3	6%
13	54.6	50.9	7%

TABLE **ONE**. INDICATIVE COMPETITIVE GAIN WITH THE EMPLOYMENT OF THE ESD IN ATTRACTING THE CHARTER

TABLE **ONE**. INDICATIVE COMPETITIVE GAIN WITH THE EMPLOYMENT OF THE ESD IN ATTRACTING THE CHARTER

technical specification



SCRUEY

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presentation: 20 May 2021





- I. product
 - i. description

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- ii. capabilities
- iii. features
- iv. specification
- II. main components
 - i. grooming head specification

III. deployment locations and mission paths





SCRUFY is a magnetic crawler for biofouling inspection and grooming of ship hulls.

DILIO

Servery

DOUGT CESC

it features soft tracks to prevent anti-fouling coating damage.

grooming is achieved with the soft polyamide brushes, at the stage of micro-fouling | slime.

ultra-high resolution cameras allow for remote fouling data acquisition and analysis through exclusively developed AI algorithms which map and quantify the level of fouling on the various parts of the hull.

product capabilities

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HULL GROOMING

In-Water Survey AS PER CLASS REQUIREMENTS

QUANTIFICATION OF BIOFOULING LEVEL

AUTONOMOUS MAPPING AND REPORTING OF BIOFOULING

NO DAMAGE OF ANTI-FOULING COATING

AUTONOMOUS NAVIGATION ON HULL BASED ON PRE-DEFINED PATH

product leatures

- PLUG IN GROOMING HEADS
- 2 × UHD UNDERWATER CAMERAS
 FOR VISUAL INSPECTION
- MULTI SPECTRAL CAMERA FOR BIOFOULING IDENTIFICATION IN MURKY AND TURBULANT WATERS
- IN HOUSE DEVELOPED ALGORITHMS FOR AUTOMATED BIOFOULING QUANTIFICATION AND REPORTING
- INTELLIGENT LOCALISATION SYSTEM

PATENT-PENDING MAGNETIC
 TRACK COMPOUND

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- ADVANCED NAVIGATION
 ALGORITHMS
 - VIDEO RECORDING OF GROOMING OPERATION
- USER FRIENDLY DEPLOYMENT AT ANCHORAGE



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product specificatio

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Specification	Value description
Overall Dimensions	L=732mm, W=605mm, H=255mm
Crawler Deployment Weight	65kg (incl. umbilical cord)
Maximum Inspection Moving Speed	30 m/min
Maximum Grooming moving speed	20 m/min
Grooming Width	800 mm
Input Voltage	230 VAC
Crawler Operating Voltage	48 VDC
Nominal Power	500 W
Maximum Intermittent current drawn	30 A
Cleaning method	Soft rotating polyamide brush
Operating temperature range	-20 – 50 °C
Compliance to curved surfaces	Concave and convex surfaces of ≥1 m radius

component specification



4

3

- 1 | MAGNETIC TRACK
- 2 | HIGH PERFORMANCE GEARMOTOR

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- 3 | NAVIGATION AND CONTROL SYSTEM
- 4 | CHASSIS
- **5 | RUBBER TIMING BELT**
- 6 | GROOMING MODULE
- 7 | GROOMING HEAD

grooming head specification

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ltem	Value Description
Brush type(s)	Cylindrical Brush, Polyamide Polyester
Brush Diameter	130 mm
Brush Width	800 mm

arrangement of installation



ltem	Description
	Power Supply Cabinet
	Umbilical System
	Base Station with Crawler

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deployment locations

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LEGEND:

DEPLOYMENT LOCATIONS

mission path



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deployment locations

LEGEND: DEPLOYMENT LOCATIONS

Vessel Type	Feedermax	Handymax	Panamax Container	Panamax	Kamsarmax	Aframax	Suezmax	Capesize	VLCC
Deployment Locations, No:	3.0	3.0	3.0	3.0	3.0	3.0	4.0	4.0	5.0
Inspection Operation, hrs:									
VS ea:	2.6	2.5	2.2	2.9	3.3	3.6	4.5	5.0	5.6
VS Tot:	5.3	5.1	4.5	5.9	6.7	7.1	9.1	9.9	11.1
FB:	3.3	3.6	4.6	4.5	4.1	5.9	8.0	7.6	13.2
Total, hrs:	8.6	8.6	9.0	10.4	10.7	13.0	17.1	17.6	24.3
Grooming Operation, hrs:									
VS ea:	3.6	3.4	3.0	4.0	4.6	5.0	6.3	7.0	7.7
VS Tot:	7.1	6.8	5.9	8.1	9.2	9.9	12.6	13.9	15.4
FB:	4.6	5.0	6.5	6.4	5.8	8.4	11.5	11.0	19.2
Total, hrs:	11.8	11.8	12.4	14.5	15.0	18.4	24.1	24.9	34.6

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D.

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Biofouling on Vessels Arriving to New Zealand¹ CRMS-BIOFOUL | **15 November 2018**

Technical Guidance on Biofouling Management for Vessels Arriving to New Zealand² MPI Technical Paper No: 2018/07

Anti-Fouling and In-Water Cleaning Guidelines ³

Australian Government | Dept of Agriculture and Environment

Procedures for evaluating in-water systems to remove or treat vessel biofouling ⁴ MPI Technical Paper No: 2015/39

 Biofouling on Vessels
Ariving to New Zealand
URBORUL
 1 2.2 Acceptat
(1) One

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¹ 2.2 Acceptable measures for meeting the standard

(1) One of the following measures must be applied to meet the 'Clean Hull'

Cleaning before visit to New Zealand, (or immediately on arrival in a facility or by a system, approved by MPI). All biofouling must be removed from all parts of the hull and this must be carried out less than 30 days before arrival to New Zealand or within 24 hours after time of arrival.

b) Continual Maintenance using best practice, including: application of appropriate antifouling coatings; operation of marine growth prevention systems on sea-chests; and in-water inspections with biofouling removal as required.

c) Application of Approved Treatments. Treatments are approved and listed under the Approved Biosecurity Treatments MPI-STD- ABTRT.





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Technical Guidance on Biofouling Management for Vessels Arriving to New Zealand

MPI Technical Paper No. 2018/0

Prepared for Biosecurity & Environment Group, MPI by Eugène Georgiades, Abraham Growcot & Daniel Huza Biosecurity Science & Risk Assessment Team (Animais & Aqualic) ISBN No: 978-1-77065-783 3 (crisine)

ISBN No: 2253-3923 (online)

March 2018

lew Zealand Governmen

² Proactive in-water cleaning and treatment can manage biofouling, at the slime layer stage, to optimise vessel operational efficiency. The economics of removing the slime layer by proactive in-water cleaning are well documented.

Proactive in-water cleaning of a slime layer can be undertaken without the need for full containment of biofouling waste, provided the cleaning method is consistent with the antifouling system manufacturer's recommendations and discharges meet local standards or requirements. A gentle, non-abrasive technique will minimise the release of unacceptable levels of chemical contaminants.



Technical Guidance on Biofouling Management for Vessels Arriving to New Zealand

Prepared for Biosecurity & Environment Group, MP

to Same Googdal, Januari Oracetti & Dana Muza Biosoviti Sisteria & Riak Adressment Trans (Aleminis & Agusto) Biosi His: 2253-3222 (prime) March 2919 Meric Zealand Government ² The following points should be considered prior to application of in-water cleaning or treatment:

- In-water cleaning or treatment methods are acceptable only if the contaminant discharges from the activity comply with the standards or requirements set by the relevant authority.
- 2. Microfouling, regardless of origin, may be removed or treated without the need for full containment of biofouling waste, provided the cleaning method is consistent with the antifouling coating system manufacturer's recommendations. Where microfouling is removed using a gentle, non-abrasive cleaning technique, the chemical contamination risk is likely to be minimised to an acceptable level.
- 3. Proactive in-water cleaning or treatment is an effective measure to limit biofouling accumulation..



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ANTI-FOULING AND IN-WATER CLEANING GUIDELINES

April 2015



³ Recommendations for decision making on in-water cleaning ³

- Microfouling, regardless of origin, may be removed without the need for full containment of biofouling waste, provided the cleaning method is consistent with the coating manufacturer's recommendations. Where microfouling is removed using a gentle, non-abrasive cleaning technique, the contamination risk is likely to be acceptable.
- Macrofouling of regional origin (as defined by the relevant authority)
 may be removed without the need for full containment of biofouling
 waste provided the cleaning method is consistent with the coating
 manufacturer's recommendations and the contaminant discharges meet
 any local standards or requirements. Some relevant authorities will be
 assessing macrofouling of regional origin and may require consideration
 of guidance in point 8 (above).

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ANTI-FOULING AND IN-WATER CLEANING GUIDELINES

April 2015



Macrofouling growths represent a greater biosecurity risk as they may contain a diverse range of organisms and are more difficult to effectively remove and contain.

The type of biofouling on a vessel or movable structure can be determined by inspection (either by divers or remotely-operated cameras). Documentation of an inspection, such as an entry in a Biofouling Record Book, and/or a copy of a report of the inspection, may be adequate evidence of the type of biofouling on a vessel or movable structure.

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Procedures for evaluating in-water systems to remove or treat vessel biofouling WPI Technical Pager No. 201529

Ministry for Primary Industries

Prepared for Ministry for Primary Industries. by Donaid Morrisey, Graeme Inglis, Leigh Tat, Chris Woods (NIWA) John Lewis (ES Link Services) and Eugene Georgiades (MPI).

ISBN No: 978-1-77665-129-0 (pnime) ISSN No: 2253-3923 (pnime)

November 2015

⁴ **3.1.2** Level and cover of biofouling on the test surface

The test surface must be fouled *to the highest level for the intended use of the system* as specified in the system description (Section 3.1.1). For the purposes of testing, four categories of biofouling are defined, based on the US Navy FR scale to define the type of biofouling (Naval Ships' Technical Manual 2006) and Floerl *et al.* (2005) to define percentage cover.

The four categories of biofouling type are:

 slime (FR 20 or less). In-water removal or treatment of slime is considered to be of low biosecurity risk and systems intended for use only on slime **do not** require testing under the present framework;









thank You